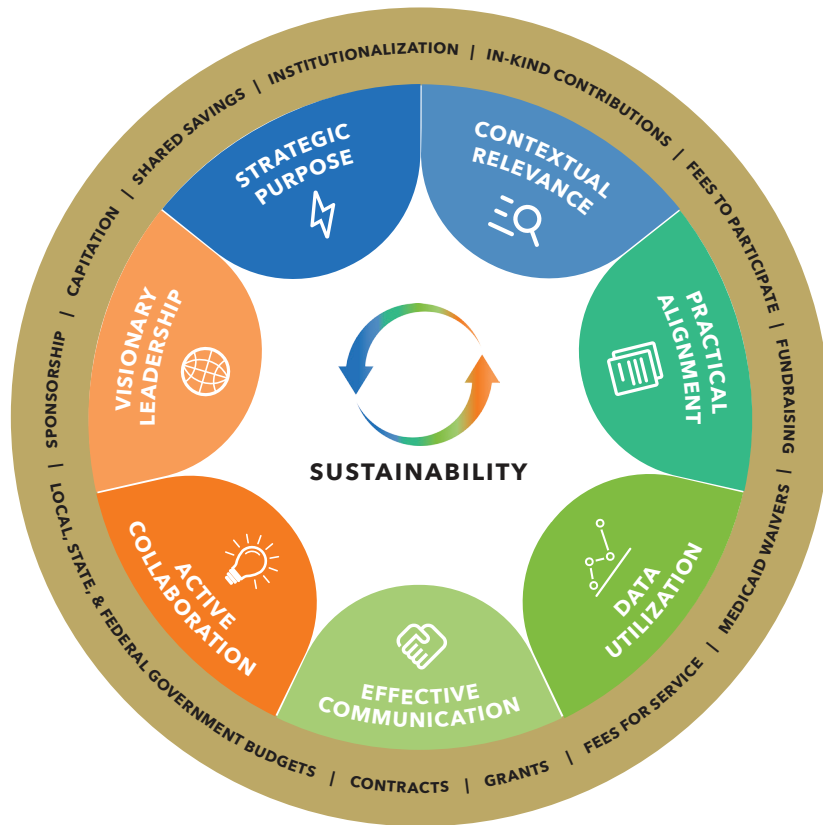


# Sustainability Framework 2.0<sup>©</sup>

Are you positioned for sustainability?



ORGANIZATIONS WITH THE HIGHEST POTENTIAL FOR SUSTAINABILITY KEEP THEIR FOCUS ON:

## Strategic Purpose

All partners have a clear vision of program goals, and their actions are aligned with the mission or connect to the core values of the participating organizations.

## Contextual Relevance

The program adapts to the sociocultural, political, and economic environment, as well as trends and emerging issues.

## Practical Alignment

The program provides a relevant solution in response to a demand and need expressed by the population of interest.

## Data Utilization

Organizations collect and analyze data to assess the program's short-term impact and demonstrate its long-term value.

## Effective Communication

Critical information is exchanged among participating organizations and populations of interest to create awareness and share successes of the program.

## Active Collaboration

Partners share responsibility, risks, and rewards for the program.

## Visionary Leadership

Someone that has strategic purpose for the grant, commitment to the desired community outcomes, and willingness to direct resources to sustain the effort.



Sustainability means that programs and services continue because they are valued and draw support and resources.

# Sustainability Framework 2.0<sup>©</sup>

Do you have funding diversification?

ORGANIZATIONS WITH THE HIGHEST POTENTIAL FOR SUSTAINABILITY HAVE STRATEGIES THAT INCLUDE:



The Sustainability Framework identifies the components that contribute to organizational and programmatic sustainability.

| SERVICES PROVIDED + VALUE CREATED  | Funding Source   |   | Funding Type  |  |
|--|--|---|---|--|
| <b>DIRECT SERVICES</b><br>Access for vulnerable populations<br>Improved individual health outcomes   | <ul style="list-style-type: none"> <li>Public payers</li> <li>Private payers</li> </ul>  | <ul style="list-style-type: none"> <li>Self-pay by individuals</li> <li>Providers, sponsored organizations</li> </ul> | <ul style="list-style-type: none"> <li>Fee for service</li> <li>Capitation</li> <li>Shared savings</li> <li>Institutionalization</li> </ul> | <ul style="list-style-type: none"> <li>In-kind contributions</li> <li>Local, state, and federal government budgets</li> </ul>                      |
| <b>CARE COORDINATION SERVICES</b><br>Improved quality of care and improved individual health outcomes  | <ul style="list-style-type: none"> <li>Public payers</li> <li>Private payers</li> </ul>  | <ul style="list-style-type: none"> <li>Providers, sponsored organizations</li> </ul>                                  | <ul style="list-style-type: none"> <li>Shared savings</li> <li>Fee for service</li> <li>Contracts</li> </ul>                                | <ul style="list-style-type: none"> <li>Pathways HUB</li> <li>Institutionalization</li> <li>Local, state, and federal government budgets</li> </ul> |
| <b>PREVENTIVE CARE, SURVEILLANCE, PREPAREDNESS PROGRAMS</b><br>Improved public health  | <ul style="list-style-type: none"> <li>Federal agencies</li> <li>State public health agencies</li> </ul>   | <ul style="list-style-type: none"> <li>Local public health agencies</li> </ul>  | <ul style="list-style-type: none"> <li>Grants</li> <li>Contracts</li> </ul>   | <ul style="list-style-type: none"> <li>Institutionalization</li> <li>Local, state, and federal government budgets</li> </ul>                       |
| <b>SOCIAL SERVICE PROGRAMS</b><br>Financial assistance and related support services for vulnerable individuals and families to address social determinants of health | <ul style="list-style-type: none"> <li>State agencies and programs</li> <li>Accountable care organizations and Accountable communities of/ for health</li> <li>Local wellness funds</li> </ul> | <ul style="list-style-type: none"> <li>Public payers</li> </ul>   | <ul style="list-style-type: none"> <li>Contracts</li> <li>Shared savings</li> <li>Local, state, and federal government budgets</li> </ul>   | <ul style="list-style-type: none"> <li>Grants</li> <li>Institutionalization</li> <li>Medicaid waivers</li> </ul>                                   |
| <b>PROGRAMS AND TRAINING THAT EDUCATE</b><br>General public awareness or targeted education<br>Increased workforce capacity  | <ul style="list-style-type: none"> <li>Federal agencies</li> <li>Public payers</li> <li>Private payers</li> </ul>  | <ul style="list-style-type: none"> <li>State public health agencies</li> <li>Local public health agencies</li> </ul>  | <ul style="list-style-type: none"> <li>Fee to participate</li> <li>Fee for service</li> <li>Institutionalization</li> </ul>                 | <ul style="list-style-type: none"> <li>In-kind contributions</li> <li>Fundraising</li> <li>Local, state, and federal government budgets</li> </ul> |
| <b>EVENTS</b><br>General public awareness, screening, or targeted education  | <ul style="list-style-type: none"> <li>Local and civic organizations</li> <li>Business</li> </ul>  | <ul style="list-style-type: none"> <li>Community members</li> </ul>   | <ul style="list-style-type: none"> <li>Fundraising</li> </ul>   | <ul style="list-style-type: none"> <li>Sponsorship</li> <li>Institutionalization</li> </ul>  |